



# IESE Consultancy Framework for Major Projects

## Summary

IESE's construction and asset management workstream is launching a new consultancy framework to serve all public authority construction projects in the south east. This framework is being jointly developed by IESE and OGC buying.solutions and demonstrates the benefits of public sector organisations working in partnership.

The new framework is expected to benefit public authorities significantly by reducing consultancy procurement time and cost as well as improving project delivery and value.

## A view from a client

Surrey County Council hopes to take advantage of the new contract at the earliest opportunity. Surrey's Professional Services Consultant Nick Layton says:

*"Surrey County Council has for many years used external consultants to deliver its major capital works building projects using bespoke conditions of contract. Procuring such contracts is time consuming and expensive."*

*"It makes sense to use a framework of consultants, using industry standard terms of engagement. It precludes the council having its own bespoke arrangements, means consultants do not need to undertake multiple costly tender exercises for similar clients, and should dovetail nicely into the IESE contractor framework arrangements."*

## Project Background

The new framework for consultancy compliments the existing IESE construction framework, which helps clients procure the actual building work. The development of the consultancy framework means the whole project team can adopt a collaborative procurement approach.



buying.solutions is the delivery arm of the OGC, which was established to help government deliver best value from its spending. It provides policy standards in procurement, projects and estate management, and monitors performance against these standards. It promotes and fosters collaborative procurement across the public sector to deliver better value for money and better public services.

By creating a partnership approach, IESE and buying.solutions have seized the opportunity to develop the leading consultancy framework in the public sector.

buying.solutions was seeking to refresh and expand its existing powerful national framework. By joining forces, the joint framework represents an estimated fee value of £750million over the four year framework life. IESE, the primary stakeholder, represents approximately a third of this potential value. The IESE route is open to the whole of the south east, although other regions can adopt the IESE principles if desired.

The objectives of the IESE framework are to provide:

- A complimentary service to the existing IESE Tier 1 construction framework, enabling full project team adoption of the IESE collaborative approach;
- Lower cost and faster access to providers of construction consultancy services, representing value for money;
- Cost efficiency and improved delivery through shared learning, collaboration, volume leverage and capacity building.

The benefits of a jointly developed framework between IESE and buying.solutions are:

- Increased adoption of best practice public sector construction procurement within the south east and nationally;
- Increased market leverage through spend aggregation;
- Evidence of real integrated and collaborative public sector solutions;
- Improved framework development efficiency.

Tenders have been returned and the framework is expected to launch in June 2009.

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